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ROYAL CARGO - FIRST FULLY HALAL COLD STORAGE FACILITY IN THE PHILIPPINES

By Jill Viray and Marish Bonquin

Royal Cargo's Cold Storage in Cavite is now a Halal certified facility accredited by Islamic Da'wah Council of the Philippines (IDCP) after it successfully passed the accreditation audit and inspection conducted last June 17, 2019 by the representatives from IDCP namely Mr. Joaleo Shahid Linzag, Mr. Ranzol Gayak and Mr. Ismael Linzag.

Royal Cargo Cavite Cold Storage is the first fully Halal cold storage facility in the Philippines.

After a careful review, analysis, documentary and physical audit of documents and records from receiving of materials, staging, handling, storage and dispatch of products and the ocular facility inspection in the entire cold storage conducted by the IDCP-Halal Inspection and Audit Team, Royal Cargo Cavite Cold Storage is now Halal Certified.

(continued on the next page...)

ROYAL CARGO - FIRST FULLY HALAL COLD STORAGE FACILITY IN THE PHILIPPINES

By Jill Viray and Marish Bonquin

مجلس الدعوة الاسلامية الفليبيني
Islamic Da'wah Council of the Philippines
Registered Non-Profit, Religious, Non-Governmental Organization (NGO)
Member: World Halal Council
Recognized Halal Certification Authority

Certification of Halal Plant Accreditation

To Whom It May Concern

BE IT KNOWN, that

ROYAL CARGO, INC.
(Cavite Cold Storage)

Plant Warehouse Address: 7001 Emilio Aguinaldo Highway Salitran I Dasmarinas Cavite

A cooperation duly registered in accordance with the laws of the Republic of the Philippines, as owner and operator of warehouse and or Cold Storage facilities is hereby granted a conditional of the Islamic Da'wah Council of the Philippines Inc. (IDCP-Halal) Cavite Cold Storage Plant Accreditation, based on the World halal standards, evaluated, inspected and audited by experts of the IDCP Technical Evaluation Group and jointly approved by the decision committee of the IDCP.

All products produced, stored and accepted in this Warehouse Plant shall be subject to the individual Halal Product Certification Procedure requirements being incorporated in the existing MOSA between the company and the IDCP.

Subject to annual re-validation, this Halal Accreditation is conditioned to the faithful compliance by this company to the World Halal Standard and Halal Assurance Safeguards being implemented by the IDCP at all times and is valid until revoked for cause.

This Certification is effective from 18th day of July 2019 until 17th day of July 2020, subject to renewal annually.

Given this 18th day of July 2019, in the City of Manila, Philippines.

ATTY. ALEX A. ALONZO-CE LINZAG
President - CEO
Halal Certification Accreditation Authority

IDCP-HC-No.2019- CS-1227
Halal Identity Number

(From cover page...)

The accreditation would not be possible without the entire endeavor and dedication of the Cavite QA Team headed by Ms. Antonette Ayos, SEQM Head and Ms. Marishabel Bonquin, QA Manager who meticulously handled all the preparations for the audit together with the Cavite QAs, Ms. Glezyll Tagabe and Ms. Christine Joy Tecson with the support of Cavite Cold Storage Head, Ms. Abby Lucban who all worked hard to ensure that the facility and processes are compliant, and also to the untiring continuous guidance and directions setting of Mr. Alex Dogma, Vice President for Contract Logistics Cold Chain and Mr. Filiberto Opulencia, Assistant Vice President.

The Halal Certification was secured to serve the national and international Muslim communities in meeting their religious compliance.

Halal concept commonly concerns the Muslim consumers. However, with the raising concern on health, a halal food business today has huge potential in capturing non-Muslim as target market. The halal concept on food today is beyond the understanding of religious values alone. It represents hygiene, cleanliness and the quality of the food consumed. The result of the study may provide an insight to halal food producers to look into the non-Muslim consumers as one of their target markets in halal food industry. The findings may also provide better understanding on factors influencing the market acceptance on the concept.

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Recognized Religious Halal Certification and Accreditation Authority

HALAL
LICENSE TO OPERATE

ROYAL CARGO, INC.

(Cavite Cold Storage)

Plant Address: 7001 Emilio Aguinaldo Highway Salitran I Dasmarinas Cavite

Halal Food will be the biggest step to ensure the heart (spirit) and body to live healthy and prosperity to emerge.

What is Halal Food?
Halal food means food that is permitted under the Shariah (Islamic) Law. This law is based on the Qur'an, Hadith (tradition of the Prophet Muhammad). Ijma (consensus) and Qiyas (deduction by analogy). The qiyas approved by the relevant Islamic Authority also fulfills the following conditions:

•Does not contain any component or raw materials from animals that is not Halal.
•Does not contain any ingredient that is considered haram or najis (filthy/unclean).
•During its preparation, processing or manufacturing, the tolls or equipment used must not be contaminated by the product with ingredients which are considered haram or najis.

To comply with the Halal Standard, Royal Cargo removed all haram (pork products) stored in the cold storage, conducted obligatory cleansing (7 to 10 times cleaning cycle) of entire facilities including equipment and implemented the Halal Assurance System.

ROYAL CARGO IS NOW EMS (ISO 14001:2015) CERTIFIED

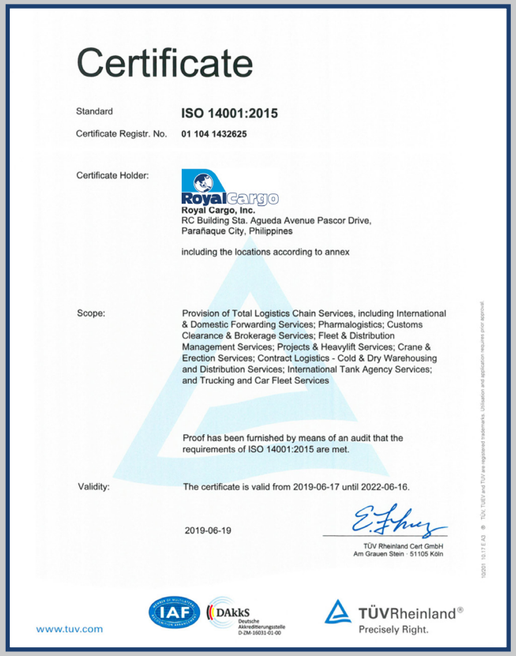
By Jill Viray

Photo Shows (From Left to Right): Mr. Raymond Palisoc, QMS Manager, Mr. Andrew Raeuber, Deputy Chief Operating Officer for Freight Forwarding and Customs Clearance, Mr. Tristan Arwen Loveres, Managing Director of TÜV Rheinland Philippines, Inc., Mr. Michael Raeuber, Chairman of the Board and Group Chief Executive Officer, Mr. Mark Khambatta, Chief Operating Officer for Freight Forwarding, Contract Logistics and Road Freight and Mr. Andrew Valenzuela, HSSE Manager during the awarding of EMS certificate last July 8 at Royal Cargo Head Office in Paranaque City.

Royal Cargo successfully passed the certification audit under ISO 14001:2015 – Environmental Management System (EMS) after a two-day audit conducted last April 11 and 12, 2019 by the representatives of TÜV Rheinland Philippines, Inc. namely Mr. Jayzer Aquino, Mr. Orlan Tiongzon and Ms. Mary Grace Balobalo.

The audit focuses on the action plans for achieving environmental objectives and targets, environmental aspect and impact assessment and actions to address risks and opportunities.

The certificate was awarded by Mr. Tristan Arwen Loveres, Managing Director and Ms. Jimalaya Quizon, Customer Care Officer of TÜV Rheinland Philippines, Inc. last July 8, 2019. Present in the awarding were Mr. Michael Raeuber, Chairman of the Board and Group Chief Executive Officer, Mr. Mark Khambatta, Chief Operating Officer for Freight Forwarding, Contract Logistics and Road Transport, Mr. Andrew Raeuber, Deputy Chief Operating Officer for Freight Forwarding and Customs Clearance, Mr. Raymond Palisoc, QMS Manager and Mr. Andrew Valenzuela, HSSE Manager.


Certificate

Standard: ISO 14001:2015
Certificate Registr. No.: 01 104 1432625
Certificate Holder: Royal cargo
Royal Cargo, Inc.
RC Building Sta. Agueda Avenue Pascor Drive,
Parañaque City, Philippines
including the locations according to annex
Scope: Provision of Total Logistics Chain Services, including International & Domestic Forwarding Services; Pharmalogistics; Customs Clearance & Brokerage Services; Fleet & Distribution Management Services; Projects & Heavylift Services; Crane & Erection Services; Contract Logistics - Cold & Dry Warehousing and Distribution Services; International Tank Agency Services; and Trucking and Car Fleet Services
Proof has been furnished by means of an audit that the requirements of ISO 14001:2015 are met.
Validity: The certificate is valid from 2019-06-17 until 2022-06-16.
2019-06-19
TÜV Rheinland Cert GmbH
Am Grauen Stein · 51105 Köln
www.tuv.com
IAF
DAkkS Deutsche Akkreditierungsstelle D-ZM-16031-01-00
TÜVRheinland® Precisely Right.

According to Mr. Michael Raeuber, Chairman of the Board and Group Chief Executive Officer of Royal Cargo Inc., being aware of the environmental responsibilities is necessary and to demonstrate his commitment to protecting the environment, he is supporting the implementation of EMS programs.

The QHSSE (Quality, Health, Safety, Security and Environment) Team spearheaded by Mr. Raymond Palisoc, QMS Manager and Mr. Andrew Valenzuela, HSSE Manager thanked the management for their continuous support in providing guidance and direction to the company's environmental management system and their support to the implementation of EMS programs and activities, respectively.

ISO 14001 is the international standard that specifies requirements for an effective environmental management system (EMS). It provides a framework that an organization can follow, rather than establishing environmental performance requirements.

Royal Cargo is also ISO 9001:2015 – Quality Management System certified.

ROYAL CARGO PHARMA LOGISTICS PASSED GDP RE-CERTIFICATION AUDIT

By Jill Viray

The Pharma/Clinical Trial Logistics and Premium Courier Service Unit of Royal Cargo successfully passed the Good Distribution Practices (GDP) re-certification audit conducted last July 16 and 17, 2019 by the representatives of TÜV Rheinland Philippines, Inc. namely Ms. Rhene Rose Zara and Ms. Abigail Salomon.

After the review of documents and records and warehouse inspection, the auditors noted positive observations and opportunities for improvements, and therefore recommended Pharma Logistics for re-certification.

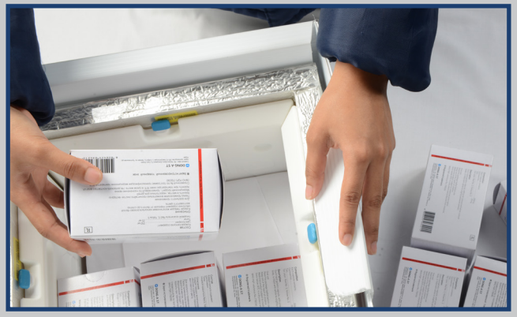
Pharma Logistics was commended for its commitment to continually improve the system for GDP and for consistently maintaining the Good Warehousing and Distribution Practices inside the facility.

Pharma Logistics is a business unit of Royal Cargo that provides Logistics Management Solutions for Pharmaceutical and Biotechnological industries.

Its personnel's in-depth knowledge and experience enable the unit to provide world class logistics solutions and operational excellence with outstanding control and consistency.

Royal Cargo Pharma Logistics is the 1st Good Distribution Practices (GDP) Certified Logistics Service Provider in the Philippines.

The unit is headed by Mr. Allan Soriano, Vice President for Pharma Logistics.



Good Distribution Practices (GDP) Certification for Pharmaceuticals demonstrates your dedication to good distributive practices and quality in every aspect of your service.

GDP is a quality system for warehouse and distribution centers dedicated for medicines.

Internationally accepted pharmaceutical GDP regulations stipulate that distributors of pharmaceutical products must align their operations with the standards.

The scheme ensures that consistent quality management systems are in place throughout your entire supply chain, from the early delivery of raw materials to the manufacturing plants, to the final shipment of finished drugs to the end user. An independent assessment of compliance against international GDP requirements is the most effective way to establish that your quality management system aligns with GDP guidance.

(GDP Source: http://www.biolog-consulting.be/)

ROYAL CARGO CL QA PASSED FSCO EXAMINATION

By Jill Viray • With Reports and Photos from Marish Bonquin

FSCO™
Food Safety Compliance Officer

The Royal Cargo Contract Logistics Quality Assurance (QA) Team successfully passed the Food Safety Compliance Office (FSCO) written and practical examination.

They were assessed and certified by Food Safety and Hygiene Academy of the Philippines (FoodSHAP).

FoodSHAP is the first food safety certificate program developer in Asia to be fully accredited by the American National Standards Institute (ANSI). Its certificate is recognized in the USA and by the Philippines Department of Health (DOH).

FoodSHAP is also the first educational institution at the forefront of Food Safety Qualification Program development for the food service and retail industry in the Philippines.

Food Safety Compliance Officer is now a legal requirement under Food Safety Act IRR (RA No. 10611).

RA No. 10611 is an act to strengthen the food safety regulatory system in the country to protect consumer health and facilitate market access of local foods and food products, and for other purposes.

The QA Team attended the six (6) days training with two (2) prerequisite programs: The Basic Food Safety for Food Handlers and the Hazard Analysis and Critical Control Point (HACCP) Principles and Practices prior proceeding to the FSCO course held last February 18-23, 2019 and March 25-30, 2019.

Passers result was released last April 26 and June 10, 2019.

CONGRATULATIONS
to our Certified Food Safety Compliance Officers!

- Maurine Bonaobra – LIIP Cold
- Fatima Anne Tayer – Alabang / Lima / La Suerte
- Christine Joy Tecson – Cavite Cold
- Judie Ann Alvarado – Mamplasan
- Glezyll Tagabe – North Hub
- Jasmin Acuna – LIIP Cold
- Marishabel Bonquin – CL

ROYAL CARGO GROWS WITH ECONOMY AND POPULATION

An Interview with the President, Mr. Elmer Sarmiento

By Irma Isip of Malaya Business Insight

Photo Shows: Mr. Elmer Francisco U. Sarmiento, President and Chief Executive Officer of Royal Cargo Inc.

Forty years and several corporate changes have transformed Royal Cargo Inc. into one of the most comprehensive logistics services providers in the Philippines today.

Rooted from a long-time association with a German group of investors led by Michael Raueber, Royal Cargo continues to ride on the growth of the economy, providing end-to-end transport solutions by land, by air and by sea.

At the helm of this B2B company is Elmer Sarmiento, President and Chief Executive Officer, who as a young accountant joined the company in 1980, just two years after it was established.

Sarmiento has seen the company evolve from a traditional freight forwarder into a multimodal business and into what it is today, providing project transportation, freight forwarding, cold chain, logistics warehousing and distribution, shipping, heavy haulage, customs clearance, and even logistics solution for clinical research.

It was in the 1990s during the acute power shortage in the country that Royal Cargo, then owned by a German global firm, saw the opportunity to engage in project transportation, when the Ramos administration saw the need to fast-track the construction of power plants to address the power crisis.

According to Sarmiento, Royal Cargo delivered, mostly turnkey, some of the biggest power plants at the time, starting off with the Bauang power plant. It also undertook the Tabangao asset renewal for Shell, the onshore service for Malampaya as well as the backbone of transmission lines for the National Power Corp.

By 2001, Royal Cargo had entered the domestic freight business.

Here, Sarmiento said, Royal Cargo, just like in project transportation, found a niche in providing all sorts of specialized handling – heavy haulage, cold chain, freight forwarding, etc.

The past three years, Royal Cargo has invested $60 million for the construction of its North Hub as well the acquisition of additional trucks, cranes and properties.

Last July 2018, the company inaugurated its Cargo City North Hub in Bulacan. Part of the company's expansion plan to provide efficient distribution channels in Northern Luzon, the hub is located along the Plaridel Bypass Road in Bulacan and is by far its largest and most-modern distribution hub.

Sarmiento said companies like Royal Cargo also benefit from the Build, Build, Build infrastructure program of the Duterte administration for ad hoc services: for transport of equipment, heavy haulage, delivering tubes for airports, among others.

He added the company continues to do turnkey projects for coal power plants as well as solar and wind power projects.

"We are based on opportunity and economic development. We depend on trade, export and import and on project (transportation). We depend on vertical construction such as power plants, LNG (liquified natural gas), oil and gas and refinery," said Sarmiento.

A growing population with a changing consumer pattern has prompted Royal Cargo to put up the cold chain business. The company also covers major cities for its warehousing and freight forwarding business.

Last year, the group entered the shipping business with the acquisition of two ships, one of which will be delivered middle of the year. This will help move domestic containerized cargo and address the high cost of shipping in the Philippines, Sarmiento said.

Royal Cargo acquired a container vessel with a top speed of 20 knots, a deadweight tonnage of 13.751 and a maximum container capacity of 1118 twenty-foot equivalent units, which serves as its first-ever container vessel as it revives its imprint in the domestic shipping industry.

"Expanding our vessel capacity in handling shipping operations will definitely position us as a well-rounded and reliable logistics partner and help us penetrate the market better," Sarmiento said.

He said the company will also create hub and spoke where it would consolidate its warehouses that are now scattered all over the south of Metro Manila for its south hub.

Likewise, the company is building a hub in Cebu to serve a wider market in the Visayas and is looking into a similar project in Mindanao, particularly Davao and Cagayan de Oro.

"There are opportunities to maximize our operations," Sarmiento said.

Royal Cargo also has operations overseas to support its network. It is now present in 13 countries.

Sarmiento said the company eyes further expansion for project transportation in Indonesia. Royal Cargo is currently present in Papua New Guinea for project transportation for that country's mining and LNG businesses.

Royal Cargo will continue to invest in acquisition of specialized equipment for heavy hauling, including self-propelled modular trailers, Sarmiento said.

"We are based on opportunity and economic development..."

ROYAL CARGO CED SUCCESSFULLY COMPLETED GIRDER INSTALLATION FOR NEW BAMBAN INTERCHANGE

By Jill Viray • With Reports and Photos from Albert Nanez

Royal Cargo, Inc. Crane and Erection Division (CED) successfully completed the girder installation for new Bamban Interchange as part of the construction of access roads leading to New Clark City last July 17-18, 2019 at Bamban, Tarlac between Dolores & Concepcion exits.

Royal Cargo was tasked to deliver and lift five (5) units of girder to abatement weighing 125 tons each using the 500T, 300T and 150T cranes.

"The team was able to finish the lift as scheduled though it was a very challenging and demanding undertaking for all of us. From lifting, loading, transporting and delivery to abatement, we ensure that the task will be completed with highest regard to safety and all expectations from Royal Cargo will be delivered according to plan." said Mr. Albert Nanez, Deputy Head of CED.

The setting up of the girders for the new Bamban Interchange is part of the NLEX Corporation's plan of putting up 20 additional toll lanes along SCTEX in order to hasten toll transactions. The soon-to-open interchange will have a total of three entry and exit lanes in both directions and will become the direct connection to New Clark City.

In Photos: Lifting of five (5) units of girder to abatement weighing 125 tons each using the 500T, 300T and 150T cranes at Bamban, Tarlac between Dolores & Concepcion exits last July 17-18, 2019.

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Updates

ROYAL CARGO INDONESIA IS NOW PT. ROYAL LOGISTICS INDONESIA (RLI)

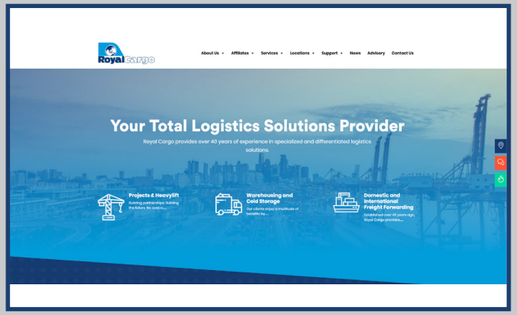
Driven by its vision to be a world-class total logistics provider offering specialized and high-quality logistics solutions, Royal Cargo took a further step to expand its global reach by investing in and operating its own company in Indonesia in partnership with a seasoned logistics expert Ms. Cecilia Mustika.

From being a representative office, Royal Cargo has a much stronger presence now in Indonesia with its direct investment which will bring more flexibilities to serve its Indonesian customers.

Royal Cargo Indonesia which is now PT. Royal Logistics Indonesia (RLI) maintains Ms. Cecilia Mustika as Chief Executive Officer.

PT. Royal Logistics Indonesia (RLI) 's office is located at 6th Floor, Menara Global, Suite #6D, Jl. Jend. Gatot Subroto Kav.27, Jakarta 12950 – Indonesia.

NEWER. FRESHER. BETTER. ROYAL CARGO'S NEW WEBSITE DESIGN IS NOW UP



Royal Cargo's new website design is finally up.

Keeping it facile, we aim to serve the needs of our website visitors by designing an informative and interactive website.

Visit us at **www.royalcargo.com**

SERVICES OFFERED:
Sea/Air Shipping • Customs Clearance • Warehousing

Subic Office: Lot 28, Innovative St., Subic Bay Gateway Park I, Subic Bay Freeport Zone, Zambales
Manila Office: Royal Cargo Building 1, Sta. Agueda Ave, Pascor Drive, Paranaque City

+63 (2) 333 3000 irislines.ph@irislogistics.com

ROYAL CARGO STEPS UP INVESTMENTS IN TECHNOLOGY

Article from Civil Aeronautics Board | www.cab.gov.ph

Royal Cargo Group CEO Michael K. Raeuber said the company has adopted new technologies and upgraded its systems infrastructure to enhance productivity and efficiency.

Raeuber said that one new technology that Royal Cargo is using to consolidate processes and increase overall efficiency is cloud technology.

Its CargoWise One, a single-platform software solution, connects the company to all its local branches, global offices, partner agents and customers.

The program simplifies data input and makes information accessible across all operations, online or offsite 24/7, making even remote access possible.

The cloud-based end-to-end logistics solution integrates accounting, document management, and e-commerce to handle sales and customer relationship management (CRM) services. It is updated every week with new functionalities and capabilities.

Raeuber noted how integrating CargoWise in the company's operations has simplified processes and reduced the margin of error.

"CargoWise reflects our commitment to become a world-class total logistics service provider. It is also a testament to our promise of providing only high-quality, reliable and cost-efficient specialized logistics solutions," he said.

For even closer and real-time monitoring of deliveries, the company uses the Royal TrackPLUS WebTracker.

The program, which was developed by the company's IT department, is designed to trace and track milestones online from shipment order creation, departure and arrival confirmation to customs clearance and final delivery.

An upgrade, the Royal TrackPLUS SMS edition, allows customers to register and inquire or receive SMS alerts for every completed shipment milestone.

The trace and tracking system enables clients on the go and do not have Internet access to monitor their orders through SMS.

Company vice president for global IT Abet Cabungcal said the program now also has a tablet edition.

Downloadable on any smartphone or tablet through Google Play or Apple Appstore, the mobile version functions like the web-based trace and track system but also allows custom login for clients so they can access data for all of their shipments.

Another mobile app that Royal Cargo uses is the electronic Proof of Delivery or ePOD.

Designed to speed up system updates for delivery confirmation without having to wait for drivers to return, the program connects to a control tower that receives all delivery orders and dispatches these to drivers with ePOD mobile devices.

The driver confirms the task upon login and captures relevant information upon arrival on the destination.

Relevant data consisting of arrival, loading or unloading, departure, location via GPS, signature, images and time stamps are converted to an electronic delivery receipt that is then sent to the system for automatic POD updating or sending to email recipients.

The ePOD, which can also provide discrepancy and damage report on the spot, was developed by the company to address delays in updating its system, improve communication with drivers, and reduce cases of lost delivery receipts or documents that are rendered unreadable by harsh driving conditions. It also hopes to streamline document processing and delivery confirmation toward fast-tracking billing and collections.

Royal Cargo President Elmer Francisco U. Sarmiento said these solutions combined have greatly improved efficiency and service.

"The ePOd system has increased Royal Cargo's productivity by at least 20 percent. Besides improving the system internally, the WebTracker and mobile apps have boosted delivery efficiency and improved customer service. We were able to empower our customers with proactive alerts on their shipments anytime and anywhere. We can provide information immediately and can even customize dashboard and reports," he added.

The company has also migrated its email infrastructure and switched to IPBX to improve communication between its offices, including remote offices and warehouses.

Sarmiento added future plans include strengthening the CRM portfolio and implementing business intelligence and analytics tool. The company is likewise looking to improve its Human Capital Management tool and security infrastructure.

"We will support our plans of putting up major cold and dry storage and vessel operations with continuous technology upgrades, including artificial intelligence to augment customer service and perhaps warehouse processing tools," shared Sarmiento.

Royal Cargo acknowledges it is the combination of management strategies and human resource investments that will spur further growth in the years ahead. ***"But new and emerging technologies will certainly play an important role in realizing our dream of becoming the best logistics company in the Philippines,"*** Mr. Raeuber said.

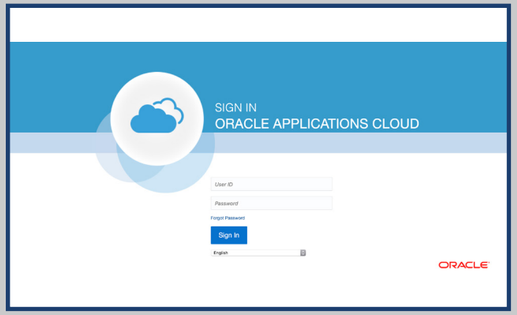
ROYAL CARGO DELIVERS EMPLOYEE SERVICES VIA THE CLOUD

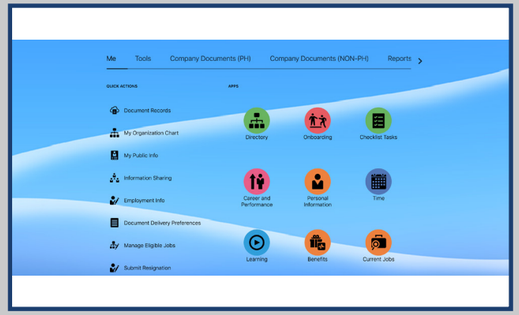
Article from Upgrade Magazine | www.upgrademag.com

Royal Cargo, provider of cargo transportation and handling services, has digitally transformed its employee management strategy with Oracle Human Capital Management (HCM) Cloud. This will enable the Royal Cargo Human Resource (HR) team to streamline HR processes, having more time to focus on strategic rather than administrative tasks.

With Oracle's employee self-service module, Royal Cargo employees can now update and access personalized information specific to their individual role, experience, work content, language and information needs. Without the pressure to manually enter new employee data or address commonly asked questions, the company's HR team is now able to allocate time saved towards enhancing the employee experience. Oracle HCM Cloud will also provide real-time, anywhere access to a consolidated view of all HR transactions for its rapidly growing global team.

"Previously, all things related to HR, including payroll, were managed manually and therefore prone to human errors and incomplete entries. To refocus on the core purpose of HR – people and talent management, there was a need to upgrade our back-office operations, and we looked to Oracle HCM Cloud. Thanks to the successful implementation by Evosys, we now have a single viewpoint of all employee activity, crucial to consolidating employee management across our different offices," said Loida Tasis, Vice President, Functional Services, Royal Cargo.





"We knew digital transformation was the answer to managing the needs of our growing team, multiple offices and the ever-changing demands of a global economy. Partnering Oracle on our digital transformation journey was a no-brainer and we welcome the simplified access to all our HCM needs via the Oracle HCM Cloud," said Philipp Schlohsnagel, Chief Transformation Officer, Royal Cargo.

"Oracle is excited to be a part of Royal Cargo's digital transformation. Technology is only a catalyst to workplace productivity and happiness, and it is heartening to see customers like Royal Cargo take a step in the right direction to digitize its people management portfolio for the best possible employee experience," said Anna Tan, Head of Apps, Philippines.

ROYAL CARGO INC.

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Contineo is the official newsletter of the Royal Cargo Group of Companies produced by Marketing and Communications